We prioritize relevant target dimensions and understand the drivers that truly create value

Our approach ensures value creation in four steps:

I. Target dimensions

Which is the leading value dimension

mission, and purpose be derived from

for your company? How can vision,

these different value dimensions? ...



II. Value drivers

What are the drivers that

company? How do you

quantify their impact? ...

ensure the success of your



III. Value levers

focus on? How can you scale them?

Which actions need to be realized to



What are the right business models to drive your business? How can AI help? ...

Market

Positioning

IV. Impact delivery

How can you orchestrate and measure your value creation? How can you truly empower your actions and measure whether you're doing it right? ...

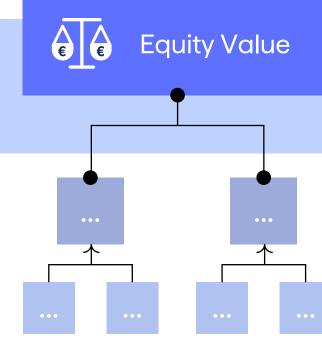
Based on your prioritized value dimensions, we develop a driver tree with the elements that directly impact your business success

Customers

Target dimensions

that define your value creation

that influence target dimensions and drive business success



Organic growth

• EBIDTA margin

Asset potentials

• Capital structure

Multiple

Adjustments

• Inorganic growth/ M&A

- Customer experience
- Customer lifetime value
- Target customer portfolio Operational best practices •
- Customization

Talent retention & attrition •

Employee

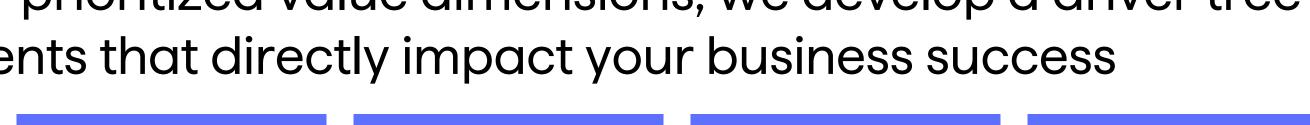
Satisfaction

- Operating model
- Skills & development
- Career model
- Recognition and rewards
- Brand image
- Target markets
- Growth assessment
- Market diversification
- Economic structure

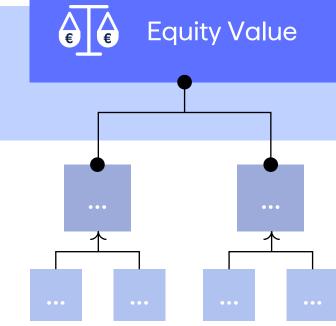
- Regulatory assessment
- Capability assessment
- ESG compliance
- Product portfolio
- Technological Enablement

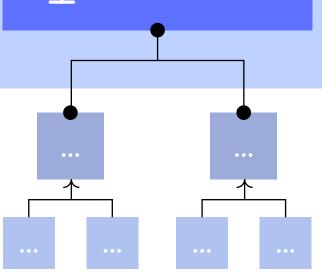
Energy

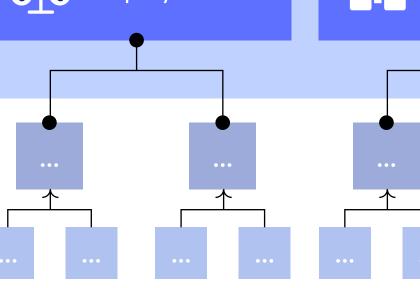
Transition



Value drivers







- Share-of-wallet

