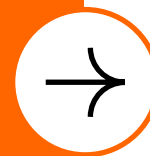


Why IT Target Operating Model (IT TOM)?

Addressing the many challenges in Life Sciences

- Shortage of IT staff
 - Contract lifecycle management
 - Ensuring data security
 - Shorten time to market
 - Siloed information & Legacy systems
- Implementing effective data management policies
 - Complexity in application landscape increased
 - Maintaining regulatory compliance
 - Rising costs

Take control
of your
company



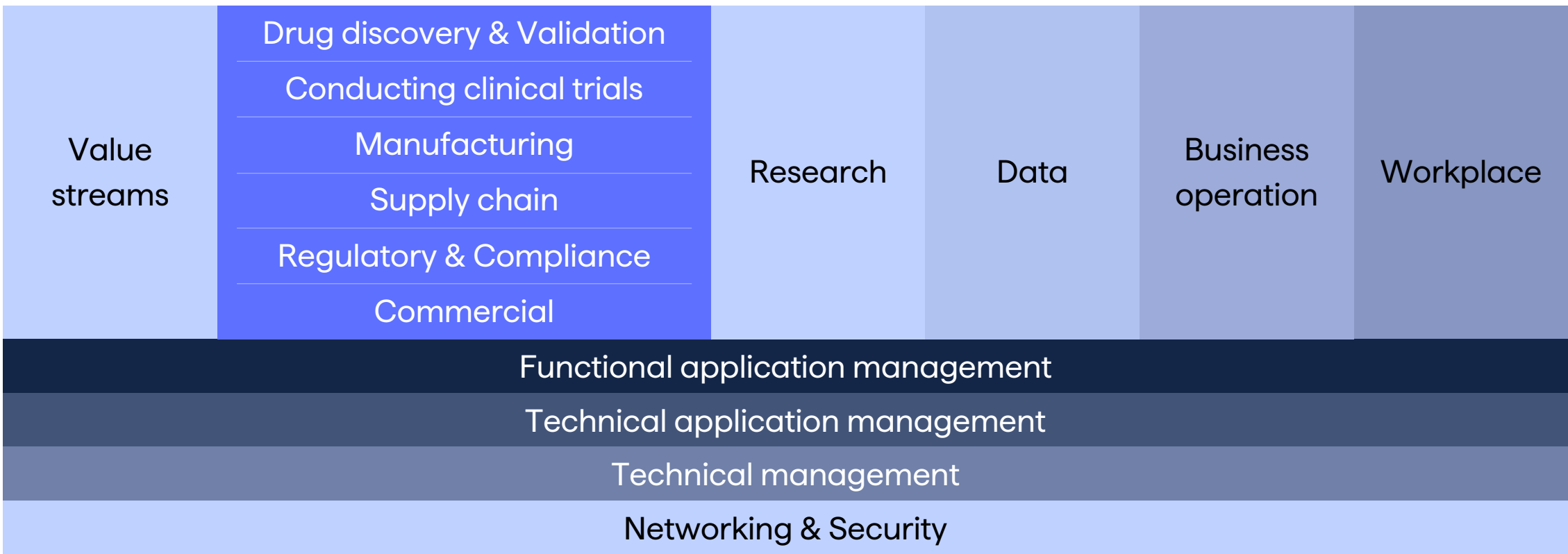
What is IT TOM?

IT TOM defines how companies can structure their IT organization, architecture and processes, to develop and source services, so they can improve their current position and facilitate the desired innovation.

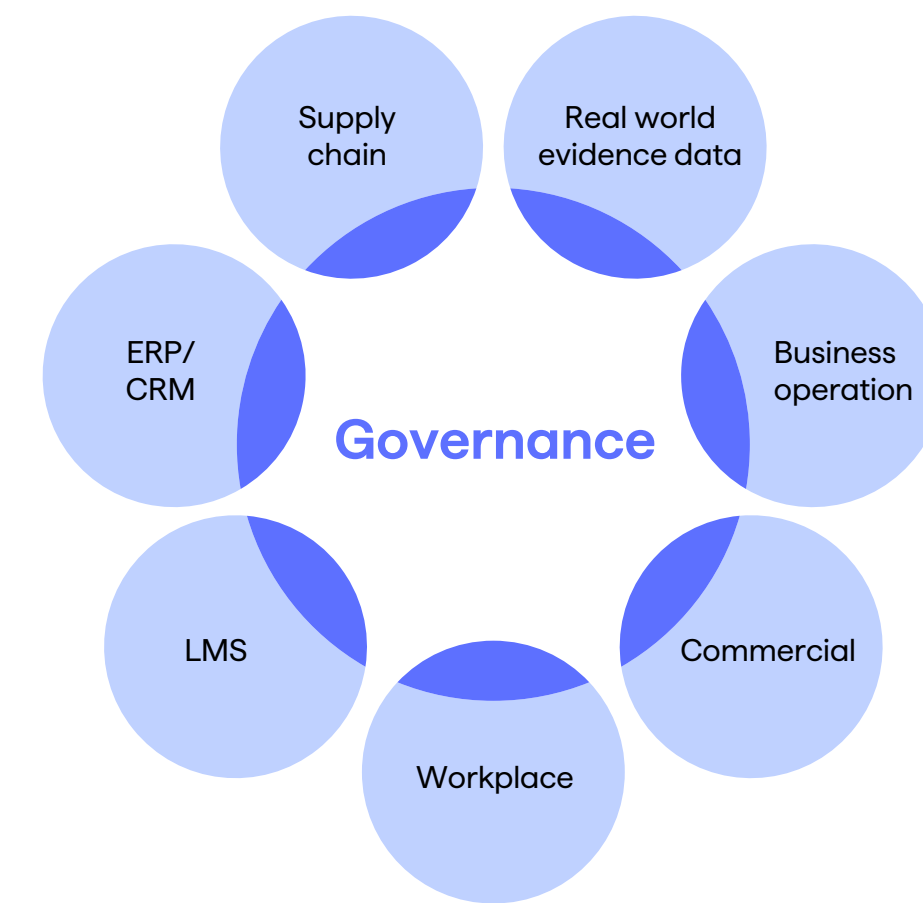
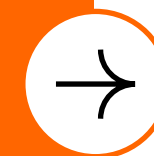


The value streams in Life Sciences various perspectives

IT TOM model



Translate to
end user
perspective



Transforming the IT TOM model into benefits

Input - output model

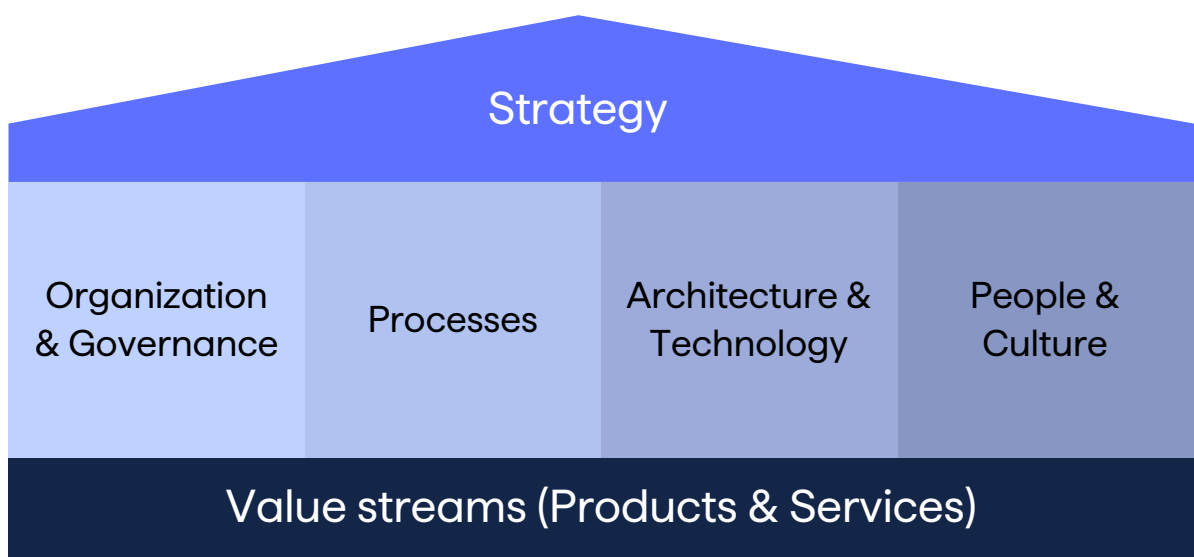
Define the strategy

Strategic Targets Why?

- Which customer?
- Which products/ services?
- Which channels?
- Which unique characteristics?

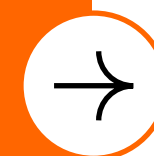
IT TOM Design How?

- Work processes
- Sourcing strategies
- Governance & KPI's
- Technology & Data
- Organizational structure



Operationalize the strategy

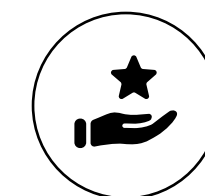
Transform
your
company



Plan When?

- Plateau planning
- HR plan
- Project portfolio
- Application lifecycle
- Sourcing roadmap

The benefits



1. **Visualization** of the organization
2. **Steering** the IT business to a new and optimized way of working
3. Improved **business performance** and **cost reduction**
4. Allows agile way of working and the **ability to adapt** in a dynamic market
5. Increased employee **engagement and trust** in their leadership
6. Improved **connection** with customers/suppliers
7. Improved **enterprise architecture**